ORDER

| Orders | Order / Rev | : | 2092 | 536 | | | | | | | | | | | |
|-------------------------|-----------------|-----------------------------------|---------------------------------------|-----------|--|--------------|--------------|--------------|--------------|--------------------|-------------|--------|--|--|--|
| | Alt Order #: | | WOC | 12728297 | , | | | | | | | | | | |
| | Product Des | c: | Issue | | | | | | | | | | | | |
| | Estimate: | 9848 | | | | | | | WHAS | | | | | | |
| | Flight Dates: | 10/06 | 6/20 - 10/1 | 2/20 | | | Primary AE | : | Ben Stecker | | | | | | |
| | Original Date | 10/02 | 2/20 / 10/0 | 5/20 | | | Sales Office | e: | TSWAS | TSWAS NAT | | | | | |
| | Order Type: | RFP | | | | | Sales Regio | on: | NAT | | | | | | |
| Agency | Name: | Targeted Platform Media, LLC / PO | | | | OL | | | | | | | | | |
| | Buying Contact: | | | | | | | Billing Type |): | Cash | | | | | |
| | Billing Conta | ict: | | | | | | Billing Cale | ndar: | Broadcast | | | | | |
| | | | | | 1291 Hollywood Avenue Annapolis, MD 21403 | | | | e: | EOM/EOC | | | | | |
| | | | | | | | | | mmission: | 15% | | | | | |
| | | | | | | | | | | | | | | | |
| Advertiser | Name: | | ISS/ Ditch Mitch | | | | | | | | | | | | |
| | Demographic: | | A35+ | | | | | New Busine | ess Thru: | | | | | | |
| | Product Codes: | | IS-Candidate/US Senate | | | | | Advertiser E | External ID: | 188429 | 188429 | | | | |
| | Revenue Code 1: | | AGY (POL) Political (POL) Issue | | | | | Agency Ext | ernal ID: | 20383AG General | | | | | |
| | Revenue Co | | | | | | Unit Code: | | | | | | | | |
| | Revenue Co | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| Bill Plan | | | | | | | Total | 5 | | | | | | | |
| Start Date | End Date | # Spots | Gross | Amount | Net A | mount | Month | ı | # Spots | Gross Amount | Net Amount | Rating | | | |
| 09/28/20 | 10/12/20 | 23 | \$ | 13,775.00 | | \$11,708.75 | | er 2020 | 23 | \$13,775.00 | \$11,708.75 | 0.00 | | | |
| | | | | | | | Totals | | 23 | \$13,775.00 | \$11,708.75 | 0.00 | | | |
| Account Ex | ecutives | | | | | | | | | | | | | | |
| Account Executive Sales | | Sales Offi | fice Sales Region Start Date / E | | | End Date | 9 | Order % |] | | | | | | |
| Ben Stecker | | | | | | Start Of Ord | er - End | Of Order | 100% | | | | | | |
| Order Share | , Г | S | hare | | Total | 1 | | | | | | | | | |
| WHAS | | | 12% | \$13,7 | 775.00 | 1 | | | | | | | | | |

| Market | 100% | \$114,791.67 |
|-------------------|-------|--------------|
| Competitive Share | Share | Total |
| CABLE | 0% | \$0.00 |
| UNKWN | 88% | \$101,016.67 |
| WAVE | 0% | \$0.00 |
| WBKI | 0% | \$0.00 |
| WBNA | 0% | \$0.00 |
| WDRB | 0% | \$0.00 |
| WFTE | 0% | \$0.00 |
| WKMJ | 0% | \$0.00 |
| WKPC | 0% | \$0.00 |
| WKZT | 0% | \$0.00 |
| WLKY | 0% | \$0.00 |
| | | |

| Ln | Ch | Start | End | Inventory Code | Break | Start/End T | ïme [| Days | Len Spo | ots | Rate Pri | Rtg Type | Spo | ots | Amount |
|-----|-----------|-----------|----------|------------------------|---------|-------------|--------|------|---------|-----|----------------|----------|-----|-----|------------|
| N 1 | WHAS | 10/06/20 | 10/08/20 | Prime Political Progra | n CM | Various | | 1 | :30 | 1 | \$3,000.00 P02 | 0.00 NM | | 1 | \$3,000.00 |
| | | | | Prime Political Progra | m | | | | | | | | | | |
| | (Progran | n: VP DEE | BATE) | | | | | | | | | | | | |
| | Star | t Date | End Date | Weekdays Spo | ts/Week | Rate | Rating | | | | | | | | |
| W | eek: 10/0 |)5/20 | 10/11/20 | 1 | 1 | \$3,000.00 | 0.00 | | | | | 1 | | | |

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| Order / Rev: | 2092536 | Advertiser: | ISS/ Ditch Mitch | |
|---------------|---------------------|---------------|------------------|------|
| Alt Order #: | WOC12728297 | Product Desc: | Issue | WHAS |
| Flight Dates: | 10/06/20 - 10/12/20 | Estimate: | 9848 | |

| Ln Ch Start | End | Inventory Code | Break | Start/End | Time | Days | Len Spo | ots | Rate Pri | Rtg Type | Spots | Amount |
|-------------------------------------|----------------------|------------------------------------|-----------------|-------------------------|---------------|-----------|--------------|------|--------------------------|-----------|-------|-------------|
| Start Date | End Date | Weekdays | Spots/Week | Rate | Rating | _ | | | | | | |
| Week: 10/05/20 | 10/11/20 | 1 | | \$3,000.00 | 0.0 | | | | | | | . |
| N 2 WHAS 10/06/2 | 20 10/10/20 | NCAA FB Daytim ABC COLLEGE | | 12-330p | _ | 1- | :30 | 1 | \$850.00 P02 | 0.00 NM | 1 | \$850.00 |
| (Program: ABC | COLLEGE F | OOTBALL 12P) | FOOTBALL 12 | r | | | | | | | | |
| Start Date | End Date | Weekdays | Spots/Week | Rate | Rating | 9 | | | | | | |
| Week: 10/05/20 | 10/11/20 | 1- | 1 | \$850.00 | 0.0 | 0 | | | | | | |
| N 3 WHAS 10/06/2 | 20 10/08/20 | | | 6-7a | - | 111 | :30 | 3 | \$275.00 P02 | 0.00 NM | 3 | \$825.00 |
| (Program: W/HA | S11 WAKE I | WHAS11 WAKE JP NEWS @ 6A) | UP NEWS @ | 6 | | | | | | | | |
| Start Date | End Date | Weekdays | Spots/Week | Rate | Rating | נ | | | | | | |
| Week: 10/05/20 | 10/11/20 | - 111 | 3 | \$275.00 | 0.0 | | | | | | | |
| N 4 WHAS 10/06/2 | 20 10/12/20 | Local News @ 5a | a M-F CM | 5-6a | 1 | - 1- 1 | :30 | 3 | \$200.00 P02 | 0.00 NM | 3 | \$600.00 |
| | . | WHAS11 WAKE | UP NEWS @ | 5 | | | | | | | | |
| | | JP NEWS @ 5A) | Spote/Mook | Boto | Poting | | | | | | | |
| <u>Start Date</u> Week: 10/06/20 | End Date 10/12/20 | <u>Weekdays</u> 1- 1- 1 | Spots/Week 3 | <u>Rate</u> \$200.00 | Rating 0.0 | | | | | | | |
| N 5 WHAS 10/06/2 | | Good Morning Ar | - | 7-9a | | - 1- 1 | :30 | 3 | \$500.00 P02 | 0.00 NM | 3 | \$1,500.00 |
| | | GOOD MORNIN | | | | | | | | | | |
| (Program: GOO | | | | _ | | | | | | | | |
| Start Date Week: 10/06/20 | End Date 10/12/20 | <u>Weekdays</u> 1- 1- 1 | Spots/Week 3 | <u>Rate</u> \$500.00 | Rating 0.0 | | | | | | | |
| N 6 WHAS 10/06/20 | | | - | 11-1135p | | 0 1-1 | :30 | 3 | \$600.00 P02 | 0.00 NM | 3 | \$1,800.00 |
| | 20 10/12/20 | WHAS11 NEWS | • | папоор | 1 | 1 1 | .00 | 0 | \$000.001 0Z | 0.00 1414 | 5 | ψ1,000.00 |
| (Program: WHA | S11 NEWS A | AT 11 M-F) | | | | | | | | | | |
| Start Date | End Date | Weekdays | Spots/Week | Rate | Rating | | | | | | | |
| Week: 10/06/20 Spot Ch Date Ra | 10/12/20 ange D | 11-1 escription | 3 Start | \$600.00 End Time/ | 0.0 | | /eekdays | l er | ngth Rate | Rtg Type | | |
| | | ocal News @ 11p | | 135p | | | <u>Г- Th</u> | | | 0.00 NM | | |
| See MG 6. | | | | | | | | | | | | |
| | | lews DB-mw] | | | | | - | | | | | |
| 4 VHAS 10/06/2 | | ocal News @ 11p | M-F DB Vario | ous | | -] | Γ | - | :30 \$600.00 | 0.00 NM | | |
| [Moved to I | | | | | | | | | | | | |
| N 7 WHAS 10/06/2 | - | Local News @ 6r | M-F CM | 6-630p | 1 | 1-11 | :30 | 4 | \$700.00 P02 | 0.00 NM | 4 | \$2,800.00 |
| | | WHAS11 NEWS | | p | | | | | •••••• | | | +_, |
| (Program: WHA | | | | _ | | | | | | | | |
| Start Date | End Date | <u>Weekdays</u> 11-11 | Spots/Week | Rate | Rating | - | | | | | | |
| Week: 10/06/20 N 8 WHAS 10/06/2 | 10/12/20 | | | \$700.00 5-530p | 0.0 | 0 11-1 | :30 | 4 | \$450.00 P02 | 0.00 NM | 1 | \$1.800.00 |
| | 20 10/12/20 | Local News @ 5 | | 0.000b | 1 | 11-1 | .00 | 7 | φ - 30.001 02 | 0.00 1414 | - | ψ1,000.00 |
| (Program: WHA | S11 NEWS | | | | | | | | | | | |
| Start Date | End Date | Weekdays | Spots/Week | Rate | Rating | - | | | | | | |
| Week: 10/06/20 | 10/12/20 | 111-1 | 4 | \$450.00 | 0.0 | | .20 | 4 | ¢600 00 D00 | 0.00 NIM | | ¢600.00 |
| N 9 WHAS 10/12/2 | 20 10/12/20 | Local News @ 53 Local News @ 53 | • | 530-6p | 1 | | :30 | 1 | \$600.00 P02 | 0.00 NM | 1 | \$600.00 |
| (Program: WHA | S11 NEWS | | | | | | | | | | | |
| Start Date | End Date | Weekdays | Spots/Week | Rate | Rating | 1 | | | | | | |
| Week: 10/06/20 | 10/12/20 | 1 | 1 | \$600.00 | 0.0 | 0 | | | | | | |
| | | | | | | | | | | Totals | 23 | \$13,775.00 |